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TELEFILE

Ted Nelson
Consultant
Box 3
Schooleys Mountain, NJ 07870

Dear Mr. Nelson:

It was a pleasure meeting you at the NCC in Dallas and discussing your needs for large capacity disk for your mini/maxi computer system. I'd like to take a brief moment of your time to review for you the benefits and features of TELEFILE's Matchmaker disk controller we discussed.

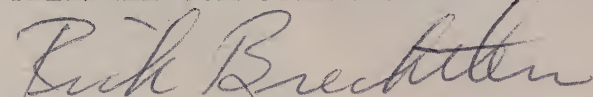
TELEFILE has, for several years, provided a wide range of large storage disk file systems for many different type users. This, together with our proven track record of reliability, on-time delivery, competitive pricing and responsible service, means you can be assured of receiving the same high degree of service and satisfaction we have provided our customers for many years.

The TELEFILE DC-16-C Disk Controller was specifically designed for interfacing a 16-bit minicomputer to a 3330 Technology Trident or Storage Module disk drive, which are now available. TELEFILE's DC-16-C Disk Controller offers you these features:

- * Control up to 4 on-line disk packs
- * Contains 512 byte FIFO buffer
- * Variable data search and read function
- * Block transfer of data up to mini addressing capacity
- * Offset positioning and data strobe controls
- * Write protection to the sector level
- * Sequential or staggered sector addressing
- * Single sector or full track formatting
- * Overlapped seek capability
- * Multi-sector read/write operations automatically cross head and cylinder boundaries
- * Diagnostic software
- * and many others

TELEFILE looks forward to satisfying your disk file needs. Should you have any questions or require further information, please do not hesitate to contact me at (714) 557-6660.

Very truly yours,
TELEFILE COMPUTER PRODUCTS, INC.



Rick Brechtlein
Product Manager

RB/nh

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